



**Barbara B. Pereira '84**

***Executive Summary***

Barbara Pereira '84 has over 25 years of diversified commercial real estate expertise. She has financed, developed and structured commercial real estate investments in all 50 of the United States, in Latin American, and in Europe, Middle East and Africa. When attending Texas A&M, she was active in student government, having served as Class of '84 Vice President. After graduation, she continued her involvement with Texas A&M as class agent with the Association of Former Students for ten years and recently has shared her commercial real estate expertise with students in the Mays School of Business' Real Estate Master's Program as guest speaker. Barbara has achieved excellence as a student and former student and her accomplishments have had an impact on future generations of Aggie Women.



***Education***

Barbara received a Master's in Real Estate in 1995 and a Bachelor's of Business Administration in Accounting in 1984, both from Texas A&M University.

***Professional Accomplishments***

Barbara currently leads CB Richard Ellis' (CBRE) Europe, Middle East and Africa Debt and Equity Finance which she created in 2007. Barbara joined CBRE in the USA following five years at JP Morgan where she was Vice President, National Director of Business Development and eBusiness. She was previously with the RTC (FDIC) in Washington DC and owned her own company that developed real estate in Central America. Her company developed the first hotel in Managua Nicaragua after the fall of Sandinistas.

***Dedication to Texas A&M University***

As a student, Barbara was active in student government having served as Class of '84 Vice President (1984) and Class of '84 Social Secretary (1981-1982). Barbara was named as Who's Who Among University and College Students (1983-1984) and one of the first 52 recipients of the Initial Buck Weirus Spirit Award (1982). During her tenure at Texas A&M, she was also Fish Camp Chairman, Sub-chairman and Counselor.

Barbara is a Century Club Member of the Association of Former Students. She is a former Advisory Board Member of the Real Estate School and a frequent guest speaker for the real estate Master's program in the Mays School of Business. She served as Co-Class Agent for the Association of Former Students from 1984–1994. Barbara is a charter member of the Women Former Students' Network and a member of the Women's Legacy Fund.

### ***Community and Civic Service***

Barbara has been involved in various community and service activities, including:

- American Nicaraguan Foundation - Homes for Life Sponsor
- All Saints Catholic School – Adopt-A-School Founder
- Food for the Poor
- Fomento (Spain)

Barbara is a regular speaker and presenter in Europe and the US at industry conferences as an expert in her field and at business schools fostering student interest in real estate and finance. This year she has been asked to present a summary of the global real estate markets to a group of Middle Eastern women investors in the United Arab Emirates.